



MASTERCLASS 2022

Tips and Questions you should always ask your estate agent

On the buying process – what fees and taxes will I be expected to pay, and when?

What is refundable if I change my mind?

What happens if the vendor decides not to sell?

If you are buying a resale property – how can I get a survey done if I want one?

How long has a property been on the market?
(ie how much scope to negotiate?)

Have there been any previous offers on it?

How did the agent arrive at the guide price of the property?

Why is the owner selling?
(could it be because of neighbourhood problems?)

Could you speak direct to the seller?

What are the running costs, community fees or homeowner association fees on a resort property?

Are there any rules about what owners can do?

Is the property legal?

Does the property have any planning issues / are any extensions or additions legal?

Are there plans to build anything nearby that will impact the property?
(you should also get your lawyer to check this)

Am I allowed to rent out the property for holiday lets if I want to?
(again, get your lawyer to verify this too)

What exactly is included in the property sale?

